



With MG's invenTRAK

invenTRAK saves money and time

“MG Scientific’s commitment to providing excellent customer service continues with the invenTRAK program. The system is very easy to use with minimal training. By keeping only the supplies on hand that are needed, our costs have decreased. The program consolidates and reduces the number of orders that are placed with vendors, saving time for both purchasing and laboratory personnel.”

-Karen LeClair, Purchasing Manager

You always have what you need

It's unusual to find an inventory specialist in a laboratory, but it is essential to maintain proper inventories. Can you afford to run out of a critical supply item in the middle of a research project or procedure? What happens when your chemicals are unusable, because you have the wrong lot on hand or they were improperly rotated?

MG Scientific has been stocking laboratories for over fifteen years and has developed a professional inventory system exclusively for laboratories called invenTRAK. With invenTRAK, your storeroom is always stocked within the inventory ranges you specify. Everything is easy to locate and properly labeled. Custom labels to meet your individual requirements are also available. Stock is rotated routinely. We also track your hazardous materials on hand to ensure that you are meeting OSHA Tier II Right to Know requirements and any internal company control levels.

MG automatically orders your supplies

MG Scientific takes a physical inventory of your laboratory supplies. Multiple sites within larger facilities may be set up to accommodate different departments or disciplines. We look at your usage over the past year, if records are available, to determine the amount of each item you need on-hand. Then, we replace what you use at regular intervals, so you always have everything you need.

MG's prices are very competitive

Your new pricing is often equal or better than what you are currently receiving. And the pricing looks even better when you consider that MG's invenTRAK services are provided without any extra charge. With our exposure to all the lab products available, we can often suggest less expensive or more appropriate products or brands, and we can provide everything in convenient packaging to reduce waste. An ongoing process of analyzing your orders usually produces substantial savings over time.

MG stocks the shelves, organizes inventory

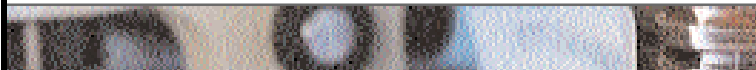
MG delivers your orders with our own trucks, provides inside delivery and puts all the inventory on the shelves. And we make sure everything is clearly labeled and placed in its proper spot, so it's easy for anyone to find. Lot tracking and rotation of inventory is part of the stocking process.

When something is taken from inventory, it's recorded with a barcode scanner. The inventory is replaced once or twice each week. Our proprietary software tracks usage of all products, by person. At the end of each quarter, we can provide you with an analysis of dollars spent and products used by department, lab or any other criteria you are interested in tracking.



Why invenTRAK?

Saves time • Saves money • Promotes safety • Reduces waste



Saves time

Lab personnel no longer need to spend time ordering, receiving, stocking, tracking and counting inventory.

Saves money

Eliminate ghost inventories in individual labs. Vendors are consolidated which can save valuable time and money by eliminating multiple purchase orders. Keep on hand only what you need. Don't waste money on products that just sit on shelves and may even have expired usage dates.

Promotes safety

Reduce the amount of hazardous materials on hand and make sure these materials are stored properly.

Reduces waste

Eliminate packaging waste. We stock individual items on the shelves and recycle waste for you.

Call today for your Free invenTRAK Analysis



MG Scientific

Supplying laboratories since 1985

8500 107th Street, Pleasant Prairie, WI 53158

800.343.8338 Fax 262.947.7007

www.mgscientific.com



invenTRAK

A vendor managed inventory system, exclusively for laboratories

Gives you more time for science



Automatic stocking

Saves time

Saves money

Promotes safety

Reduces waste

MG's invenTRAK

It's easy to get started

MG interviews your buyers and end users

After determining that you qualify for invenTRAK services, the MG Scientific invenTRAK team interviews buyers and end users to establish what products and quantities you need on hand. We pay careful attention to your individual requirements, which makes each invenTRAK installation as unique as your company is.

We determine your optimal delivery frequency, note shelf life of products and OSHA Tier II requirements for chemicals, solve access difficulties, assess site suitability, and provide estimated cost savings for labor and materials. Any site improvements needed for hazardous material storage are identified.

MG determines your baseline inventory

We look at existing inventory levels and discuss "problem areas". The goal is to eliminate "ghost inventory" that sits in lab closets or cabinets, and keep the right items on hand, right when they're needed. After interviewing the users to assess what items are required at the lab bench and in the storeroom (including desired container sizes and grades), we establish the baseline inventory for each item.

A side benefit of this process is that it helps to determine what products you have that are no longer used, which is particularly important for hazardous chemicals. We can help you



It's easy to get started



arrange for disposal of any chemicals that are out of date or no longer used. Only items that are being used currently are included in the baseline inventory.

Once the inventory list has been established, along with reorder levels, we stock the shelves. The inventory is organized and maintained so that the users can locate items easily. Shelving and chemical storage areas have also been evaluated for appropriateness as part of this process.

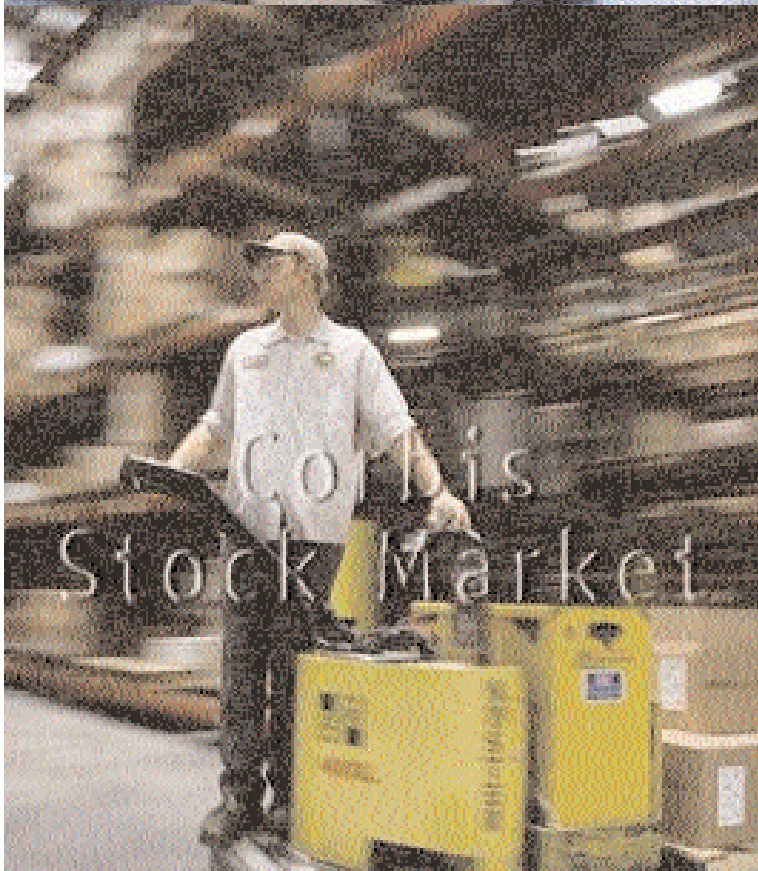
MG trains your lab personnel to record usage

A scanner with MG's proprietary software can be installed as part of the invenTRAK program. This scanner records all inventory that is added to or removed from the storeroom. We train all end users to operate the scanner. The system allows tracking by user name and cost center, data that can be used for budgeting purposes.

it's as easy as 1 2 3

It's easy to get

We do all the ordering and receiving



MG's scanner system places your orders via modem, based on actual usage

Once invenTRAK is up and running, MG takes over the day to day management of your inventory. The delivery people arrive on a regular basis and replace only the items that have been used. MG's scanner system dials directly into MG's network in the evenings to report what items have been used, and an order is generated.

MG delivers your order right away

Your order is delivered the same day it is generated. Delivery days are predetermined at the beginning of the program but can be adjusted at any time. If normal usage is exceeded for any item, we provide same day emergency service, if needed.

MG puts away your supplies, too

MG delivers your order right onto the shelves of your storeroom. Lot tracking and rotation is always part of the program.

Periodic physical inventories are conducted to match actual usage to recorded usage.

We do all the ordering and receiving

invenTRAK is user friendly

"The invenTRAK system is very user friendly and has simplified the ordering process for us. The staff at MG is wonderful; they have really taken care of us. They have been working with us to find more cost-effective products—we anticipate a great cost savings by using this system. I would highly recommend the invenTRAK system and MG Scientific."

-Dawn Kearns, Group Leader for Semi-Volatile Extractions Group



started • We do all the ordering and receiving • And you'll save money

And you'll save money

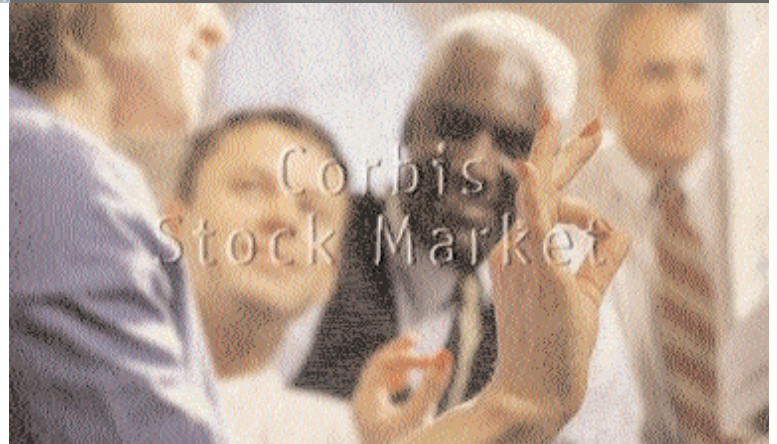
MG demonstrates your savings with invenTRAK

MG provides a cost savings analysis every quarter and generates reports on a regular basis, with information on usage, by cost center and by user.

Competitive pricing from day one is assured. Additional savings can result by eliminating the need for your staff to spend time ordering, receiving, labeling, stocking and counting inventory. Other savings are often realized by identifying the duplication of items in the ordering process and by substituting comparable products that are less expensive.

In addition to ordering, stocking and keeping inventory, we also remove and haul away any packing material for recycling.

All of our invenTRAK services are provided at no cost.



invenTRAK eliminates inventory problems

"Before MG's invenTRAK, we never knew exactly what we had on hand and where it was located. Sometimes we were ordering things we already had. MG Scientific's invenTRAK system has completely eliminated any inventory problems we were having."

-Earl Przybylski, Wastewater Analyst

And you'll save money

